



**ROAD** *Map*  
Quarterly Newsletter

# Quality Meets Performance

New time-saving innovations from Malco

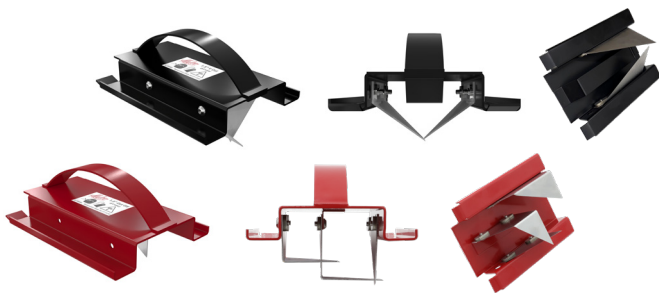
## Malco Duct Board Cutting Tools: Precision, Durability & Efficiency

**NEW FROM MALCO!** Upgrade your duct board cutting game with Malco's line of duct board cutting tools designed for trade professionals in the HVAC industry who are doing duct board fabrication. They're easy to handle, intuitive to use, and built to deliver fast and simple v-groove and clean edge cuts while maintaining top-quality results professionals rely on.

**V-Cut (Black):** Perfect for creating clean, precise V-groove cuts for foldable duct board joints.

**Cut-Off (Red):** Designed for end cuts.

V-Cut and Cut-Off Models Available in 1", 1.5" and 2" Blade Sizes.



SCAN THE QR CODE FOR MORE INFO

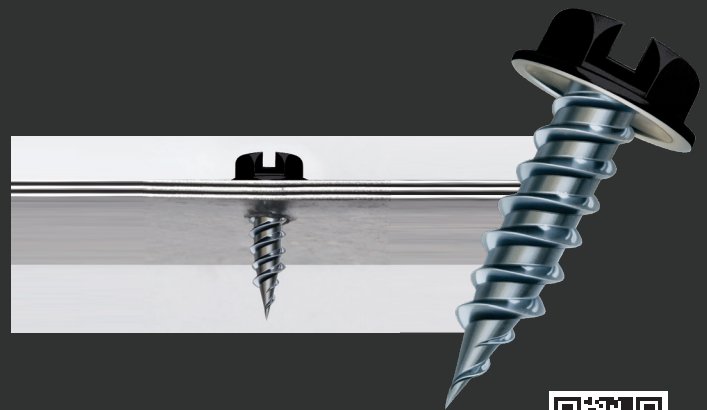


## Black Painted Zip-in®

Malco's patented Zip-in® screws are a proven choice for sheet metal professionals, now available in black!

These zinc-plated screws feature a sharp, tapered point for fast starts and easy piercing. The burr-free hex washer slotted head prevents strip-out for smooth, reliable installation. Their single-thread design provides exceptional holding power, making them ideal for metal-to-metal applications. Genuine Zip-in® screws are instantly recognizable by their distinctive two-dot mark, ensuring unmatched quality and authenticity.

All Malco Zip-in® screws pair perfectly with our innovative C-RHEX® Cleanable-Reversible Magnetic Hex Drivers, creating "The Ultimate System" for efficiency and precision.



SCAN THE QR CODE FOR MORE INFO



# An Update from Rich Benninghoff, CEO, The Malco Group

At Malco, we've worked extremely hard over the past 75 years to not only create products and solutions that trade pros can trust, but also to create a company that is backed by the values that have been instilled in our business since the start—**Achieve Results**, **Respect Others** and **Engineer Solutions**.

These three core values are at the center of every decision we make for our business, our team, partners, and our end-users every day. And it's why we say, "Together, We ARE Malco!"

Over the past several months, we've had the distinct honor of being recognized for our values with some pretty cool awards that recognize the things that make us who we are today—our excellence in quality (Metal of Honor Award from Metal Roofing Magazine), commitment to safety (2024 Governor's Workplace Safety Award), and our outstanding culture (USA TODAY Top Workplaces Award).

I strongly believe that these three areas are the reason for our success and demonstrate that we are doing something right when it comes to creating a place where people feel valued, supported, and empowered to do their best work. This, in turn, translates to how we can serve our partners and customers with innovative, high-quality tools and solutions they can trust. I hope you can see and feel this commitment whenever you pick up one of our tools or do business with us.

It's an exciting time at Malco as we continue to double down on our values and what we do better than anyone else—provide high-quality solutions for HVACR and building construction trade professionals, with much more to come! Thank you for your ongoing support and trust in our company, and in our products and solutions that help you get the job done, every time.

Together, We ARE Malco!



Regards,

**Rich Benninghoff**  
CEO  
The Malco Group

The  
**Malco**  
Group



## USA Top Work Places Award



Malco is proud to announce we have earned the 2025 Top Workplaces USA award, making us just one of 1,500 companies nationwide to earn this top recognition.

Top Workplaces USA celebrates organizations with 150 or more employees that have built great cultures. Results are calculated by comparing the survey's research-based statements, including 15 Culture Drivers that predict high performance against industry benchmarks.

Published by USA TODAY, over 42,000 organizations were invited to participate in the Top Workplaces USA survey, with just 1,500 earning the achievement. Winners of the Top Workplaces USA list were chosen based solely on employee feedback gathered through a survey issued by Energage.

Scan the QR Code below to read the full press release.



# Trade Pro of The Year 2025

Trade Pro of the Year is back and better than ever! Five HVACR or Building Construction Professionals will be awarded \$1,000 Retail Value of Malco Group Tools & Products.

The Trade Pro of the Year Award recognizes and celebrates outstanding Trade Professionals who are dedicated to the HVACR or Building Construction industry, on-the-job safety, and giving back to their communities. Winners will be selected based on professional achievement, safety excellence, and community contribution.

Entries will be accepted 5/5/25 - 6/27/25, and winners will be announced in July.

Scan the QR Code to nominate your favorite Trade Pro.



## Malco Tools x AHR x Elite Trades HVAC National Championship

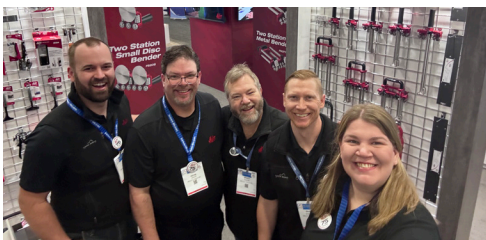
It was truly a pleasure having the winner of the 2023 & 2024 ServiceTitan HVAC National Championship and Plumbing National Championship, **Craig Childress**, at the Malco booth during the AHR Expo. Thanks for stopping by, Craig!

If you missed the ServiceTitan HVAC Championship on CBS Sports, don't worry; you can watch the intense competition and incredible skills on YouTube now. Scan the QR Code to watch.



Craig Childress

## Thank You for Stopping by the Malco booth at the IRE Expo!



One of our favorite parts of the industry is meeting trade pros and customers nationwide. Your feedback, support, and innovative ideas are the cornerstone of our continued success. Thank you, IRE, for another phenomenal year. If we missed you this year, we hope to see you soon!

## HVAC Excellence, National Educators Conference



Thank you, HVAC Excellence, for another great year! Engaging with and educating the next generation of Trade Pros is always top of mind for Malco. Thank you to all Educators, Trade Pros, and Students who stopped by our booth.

Did you catch Greg's presentation in the general sessions? To "A2L" or not to "A2L" - the changes in tools and why you need to stay updated on A2L tools and requirements!



## NEW Hard-Sided Malco Tool Cases



Protect your tools with Malco's hard-sided waterproof tool case. Cases are available in small, medium, and large cases. The case features easy-to-open latches and an adjustable pressure relief valve for optimal user experience. Worried about tool security? Lock your case with ease. These cases are rugged IP67 rated, waterproof, and dustproof.

Scan the QR code to see them all!



## Sawtooth Hex Drivers are Now Available in Single Hang Tags!

This new option makes it easier for Trade Pros to grab exactly what they need without purchasing multi-packs —perfect for quick replacements or add-on sales at the counter.

Be sure to inform your customers about this update and encourage them to stock up!



## Metal of Honor Award



Malco is proud to announce that we have earned a 2025 Metal of Honor Award from Metal Roofing Magazine. This marks our 10th Metal of Honor!

The Metal of Honor program was created to allow metal roofers to cast their ballots for those who help them most by providing quality products and great service. As a result, the award recognizes the elite in our industry. We are honored to be included in this select group.

Scan the QR Code to read the full press release.



## Malco Head of the Class

Since 2005, Malco has reached out to over 85,000 students representing over 1,000 Technical Schools, Union JATC, and Industry Association career education programs across the U.S.A. and Canada.

Malco Tools recognizes outstanding students graduating from career education programs in Heating, Ventilation & Air Conditioning, and Building Construction each school term. The Malco "Head of the Class" Student Recognition Program awards a graduating student that you select from your program "Head of the Class" honors, a significant Malco Tool prize, a congratulatory certificate, and a Malco hat.

We want to take a moment to congratulate all the Head of the Class winners this semester. We invite you to read the notable article about NPCC student **Trey Farmer** (front row, center) as his class winner.



# Out & About with Malco

## MetalTalk

We had the pleasure of once again participating in a MetalTalk hosted by Karen Edwards from The Metal Coffee Shop. Malco's own Shane Norman discusses launching our full line of metal benders. They dive into how Malco's Metal Benders have transformed the metal roofing industry with their unmatched efficiency and precision. Discover how your company can incorporate these tools not only with metal roofing but also in your overall metal accessory production.

Listen to the podcast episode here.



## Malco's 75th Anniversary Open House

Malco Tools is celebrating its 75th anniversary this year! We are celebrating with an open house, building tours, and a ribbon-cutting ceremony! Thank you for supporting us through our continued success over the years. We are grateful to our customers and partners.

## Annandale Expo

We had another great year at the Annandale Expo, where we supported outreach and connection with our local community! Thanks for stopping by!



## St. Patrick's Day Parade

Malco brought the energy to Maple Lake's 48th annual St. Patrick's Day Celebration and Parade. We had a blast, and we sure looked good in green!

## Easter Treats

It was a "Hoppy" Easter here at Malco Tools! Our engagement committee brought the spirit (and the candy!) to our fantastic team. What a great way to celebrate our hardworking employees.



## Malco's 75th Sweepstakes Has Closed!

Thank you for your participation in our BIG giveaway! Winners will be contacted directly.



**Malco Tools, Inc.**  
14080 State Highway 55 NW  
Annandale, MN 55302

**MONDAY, MAY 5TH - FRIDAY, JUNE 27TH, 2025**

**NOMINATE YOURSELF OR YOUR FAVORITE TRADE PRO FOR**



**5 HVACR or Building Construction Professionals will be awarded  
\$1000 Retail Value of Malco Group Tools & Products**

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**Entries will be accepted 5/5/25 - 6/27/25**

**WINNERS WILL BE ANNOUNCED JULY 2025**  
**All qualifying entries will receive a Malco hat when the contest closes.**

Open to U.S. residents only. Aspen Pumps is excluded from this promotion.

**Scan the QR code  
to enter**

