



ROAD *Map*

Quarterly Newsletter

Quality Meets Performance

New time-saving innovations from Malco

Malco TurboShear® Rotary Panel Cutter: Invest in Quality. Cut Like a Pro.

Introducing the newest innovation in the TurboShear® line — the **Malco TurboShear® Rotary Panel Cutter**. Purpose-built for professionals, this high-performance tool is the solution you've been waiting for to cut metal ribbed roofing and wall panels or vinyl siding with unmatched precision and ease. This model features dual opposing cutting wheels—designed to self-advance the tool smoothly through metal and vinyl material, leaving a clean, precise cut. With a 22-gauge cutting capacity, the TSPC1 is built to handle tough jobs with confidence. Learn more about this product by scanning the QR code below.



SCAN THE QR CODE FOR MORE INFO



C-RHEX® Flip Bit models featuring *NEW size options!*

As we continue to expand the C-RHEX® offering, this new model delivers the same trusted performance and quick-change convenience that professionals rely on, now with even greater size flexibility to meet a wider range of jobsite needs.

The Malco 7-in-1 C-RHEX® Flip Bit is the top choice for Trade Pros. With seven essential functions all built right into its compact size, it's a whole toolkit built for the on-the-go Trade Pro. Manufactured with superior-quality materials and packed with useful features, this tool has proven to perform effectively on the job site.

1/4

5/16

3/8

7/16

1/2

9/16



MTP2A

MTS2A

MTT25A

SCAN THE QR CODE FOR MORE INFO



An Update from Rich Benninghoff, CEO, The Malco Group

As we hit the mid-year mark, it's a great time to pause and celebrate all the great accomplishments at The Malco Group as we double-down on our commitment to invest in high-quality products and solutions designed to meet the needs of our trade pro end-users, partners, and distributors.

At the Malco Group, we're committed to making it easy to do business with us by creating a complete lineup of products and solutions that help fill the back of the van and simplify the job. Products such as Malco's new TurboShear® Rotary Panel Cutter (TSPC1) and our updated 7-in-1 C-RHEX® Flip Bit in updated socket sizes, both of which are extensions of two of our most popular product lines and are designed to handle tough jobs while delivering long-term performance you can count on.

We are continuing to double down on our support of the trades with our Trade Pro of the Year and Counterperson of the Year recognition programs. Our team is also investing both time and resources to the Building Talent Foundation, which works to promote the many career options within the construction industry, and SkillsUSA, which focuses on skill development for the next generation of trade professionals.

The end of this quarter also marked another important milestone in our company as we welcomed Veto Pro Pac to our family of brands! Veto is known for producing some of the highest-quality tool bags and storage solutions on the market and has quickly established itself as a premium brand for serious trade professionals. This strategic acquisition represents our commitment to continued growth and innovation as we expand our portfolio while maintaining the high-quality products you've come to know and trust from the Veto brand.

While the work continues, we've made great progress in bringing all The Malco Group brands under one company. And we're just getting started! You can expect to see even more new products and expanded solutions throughout the year as we continue to double down on our commitment to the professionals who rely on us to get the job done every day.

Together, We ARE Malco!



Regards,

Rich Benninghoff
CEO
The Malco Group

The
Malco
Group



Malco's 75th Open House Event

We celebrated our 75th anniversary on May 17, 2025, with a ribbon-cutting ceremony and open house at our newly remodeled headquarters in Annandale, Minnesota. Thank you to all that attended and especially to all of who have supported Malco for 75 years!

We were honored to have Annandale Mayor Shelly Jonas officially declare the date, "Malco Tools Day"!



Counterperson of the Year 2025

The Malco Group is celebrating exceptional counter staff at our wholesale distribution locations—team members who embody the values that make our brands great. We're looking for those who go the extra mile, deliver outstanding customer service, and ensure customers have the right Malco Group brand tools and solutions to get the job done. Nominate a standout counter staff member today! One winner will receive a \$500 gift card and all qualifying nominees will receive a Malco hat.



**COUNTERPERSON
OF THE YEAR**

Entries will be accepted 8/4/25 - 9/26/25, and winners will be announced in November, 2025. Scan the QR Code below to nominate your favorite Counterperson



Trade Pro of the Year—Winners Announced

We are proud to announce the winners of The Malco Group's 2025 Trade-Pro of the Year Award. The annual program recognizes outstanding trade professionals for their dedication to the industry, commitment to safety, and community involvement.

The program recognized five top HVAC technicians from across the U.S.:

Alex Ivey - Co-owner, Ivey's Air Condition and Refrigeration LLC, Ocean Springs, Mississippi

Edward Lavelle - President, EML Mechanical, Stoneham, Massachusetts

Glen Mccowen - HVAC installer/technician, Swift Heating, Los Osos, California

Tim Hall, Owner - Sentry Heating and Air, Littleton, Colorado

Tim Wells - Owner, Hometown Heating and Cooling, LLC, Benton Harbor, Michigan

Each winner will receive \$1,000 worth of products from the Malco Group, including top brands like Unilite, C&D Valve, Beckett, ACE Chemical, and Malco Tools. The Malco Group looks forward to continuing this program in 2026. Scan the QR code to read the full release.



Alex Ivey



Edward Lavelle



Glen Mccowen



Tim Hall



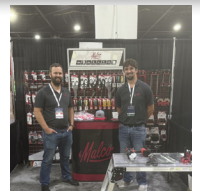
Tim Wells



SkillsUSA | Educators and Students

Thank you for taking the time to visit the Malco Tools booth at SkillsUSA! It was a pleasure connecting with you and sharing how we're supporting the next generation of skilled trades professionals.

We appreciate your commitment to preparing students for success in the field and are proud to partner with educators like you who are shaping the future of trades.



Roofers Coffee Shop Interview

Live at Skills USA, RoofersCoffeeShop sat down with our Product and Learning Training Manager, Jon Olson. Scan the QR code to watch the full interview by Karen Edwards.



Where is Malco Headed Next?

As we look ahead to the fall season, we are pleased to be attending the following events:



Elite Trades Championship Series: We are so proud to help sponsor this incredible event. Soon, the 2025 Service Titan HVAC National Champion will be named! In a thrilling finale, the contests will compete live in West Palm Beach, Florida. October 9th & 10th. The event will be broadcast on CBS Sports later this year.



METALCON: We couldn't be more excited to attend the largest international event in the metal construction and design industry once again. With over 275 exhibitors showcasing their products and 35+ educational sessions, it's the place to be from October 21st through 23rd. Stop by booth #5151 to check out our newest tools and see live demos! Viva Las Vegas, we'll see you soon METALCON!

Malco | St. Paul Job Corps | Building Talent Foundation

This quarter, our Product Learning and Training Manager, Jon Olson, visited the Construction Trades class at Job Corps in St. Paul to introduce students to the world of Sheet Metal work.

Students had the chance to get hands-on experience with tools, ask career-related questions, and learn more about opportunities in the trades. The energy in the room was inspiring — lots of curiosity and excitement!

A big thank you to Ismail Assir and the Building Talent Foundation team for coordinating. We're looking forward to future collaborations!



The Metal Coffee Shop



We had the pleasure of once again participating in a MetalTalk hosted by Karen Edwards from The Metal Coffee Shop. Malco's own Greg Guse, Director Engineering of Product Development, joined Karen for an insightful conversation on HVAC/R basics.

This session covers everything from the core components of HVAC/R systems to the latest energy-efficient solutions. We'll explore the critical connection between HVAC/R systems and energy efficiency, sustainability, and occupant well-being, and explore the often-overlooked role of the building envelope in optimizing system performance. Don't miss out on this comprehensive overview designed to enhance your understanding and practical application of HVAC/R systems!

Listen to the podcast episode here.



Out & About with Malco

Adopt-A-Highway

Teamwork in action! Thank you to the Malco volunteers who hit the road for our Adopt-A-Highway cleanup on our stretch of Highway 55. Keeping our community clean, one bag at a time.

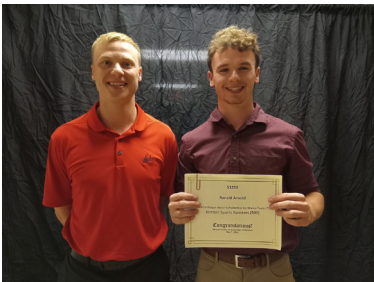


MS150

A huge shoutout to The Malco Group Grinders for crushing the MS150 this weekend! From the starting line to the finish, they rode with heart, determination, and a mission to make a difference in the fight against MS. We're proud of our team for pedaling with purpose and representing The Malco Group every mile of the way!

Annandale 4th of July Parade

Malco was proud to be part of the Annandale 4th of July Parade once again. Thank you to our amazing employees, friends, and families who showed up in style—rocking their Malco gear and representing our team and the red, white, and blue!



Jeannette Rieger Borer Scholarship

Malco Tools is proud to support the next generation of skilled trades professionals through the Jeanette Rieger-Borer Scholarship program.

Congratulations to this year's local scholarship recipients:

Tristin Platz – Annandale High School
Ronald Arnold – Kimball High School
Joseph Neutz – Maple Lake High School
Isaac Gutwasser – Kimball High School

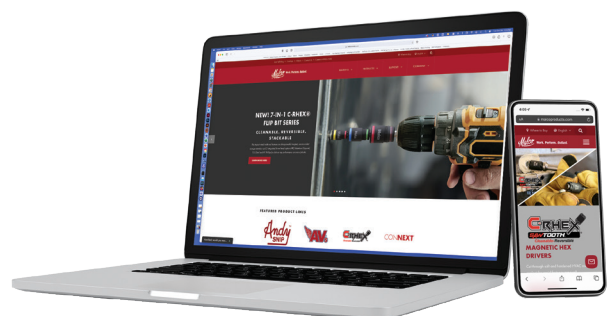
Twins Game

Malco showed our Minnesota pride at a Twins Game. What a beautiful day for a ball game!



For Everything Malco

Sign up for Malco's email list to get updates on new products, Malco news, promotions and contests! Scan the QR code to register!





14080 State Highway 55 NW
Annandale, MN 55302



The Malco Group, a leading manufacturer and distributor of professional-grade HVACR and building construction products in the Americas is proud to announce the acquisition of Veto Pro Pac, a leading maker of high-quality tool storage solutions. This strategic move further strengthens The Malco Group's growing portfolio of brands serving skilled trade professionals across the Americas.



Veto Pro Pac is the global leader in the premium tool bag category and a well-known and highly respected brand among HVACR, electrical, plumbing, and building construction professionals for its thoughtfully designed tool storage bags, backpacks, cases, and storage solutions built to withstand demanding jobsite environments. Headquartered in Norwalk, Conn., Veto has grown into a trusted, go-to brand for serious trade pros.

“We’re proud to bring Veto into The Malco Group’s family of pro-favorite brands,” said Rich Benninghoff, CEO of The Malco Group. “This acquisition not only enhances the solutions we offer to our customers but also reinforces our leadership position in the industry. Veto’s quality, innovation, and commitment to the trades make it a natural fit within our portfolio.”

For more information, visit www.Vetopropac.com and follow The Malco Group on LinkedIn.